

OUR CAPABILITIES SUPPORTING YOUR NEEDS



Documentary collections

- A simple and cost effective way to enable payments between key network banks.

Letters of credit

- Lets you deal confidently with your suppliers, or your buyers, secure in the knowledge that payment will be made if the transaction is carried out according to the terms and conditions of the Letter of Credit.

Bonds and guarantees

- To support your ability to perform under a contract or meet payment obligations.
- They may also be used to underpin any bid to win new business.

Foreign exchange (FX) services

- Help to mitigate exposure to currency fluctuations through a range of solutions to protect against future adverse currency movements or provision of simple transactional services for currency conversion

International cash management

- We can add value to your business by understanding your international requirements.
- We can provide global reach through our relationships with network banks and our automated receivables and payables solutions.

Government support schemes

- We both support and can provide access to a number of Government support schemes through UK Export Finance. These schemes are designed to assist businesses with their international trade ambitions, and include:
 - **Bond Support Scheme** – which can guarantee up to 80% of a bond value
 - **Export Working Capital Scheme** – helping business cash flow to support international trade

Invoice finance

- Invoice finance can help strengthen your balance sheet and free up cash flow to support international growth.
- By providing rapid access to the cash tied up in your sales invoices, working capital can be optimised to expand your business when the time is right.

Trade finance & trade services

- A comprehensive range of integrated trade finance solutions to help fund your working capital, whether you are buying or selling.
- We can help you trade across borders and mitigate risk through letters of credit, documentary collections and guarantees.

INTERNATIONAL TRADE PORTAL



Login

Quick Access

Explore Market Potential

- International markets
- Market reports
- Business alerts
- Find suppliers
- Find importers
- Import/Export flows
- Best countries for trade
- International trade shows
- Professional associations
- Online marketplaces
- Business directories
- Public and private tenders
- Tender alerts

Trade Controls

- Customs duties
- Import controls
- Export controls
- Businesses under embargo
- Local customs classification number
- HS customs classification number

Manage your Shipment

- Shipping documents
- Calculating the cost of exporting
- Calculating the cost of importing
- International currency converter
- Measurement converter
- Export and Import Factsheets

International Banking

- International banking with Bank of Scotland
- A beginner's guide to international trade [↗](#)
- Helping Britain Prosper hub [↗](#)
- Supporting UK Business factsheet [↗](#)
- Our SME Charter [↗](#)
- Our Mid Markets Charter [↗](#)
- Business & market insight from our economist team [↗](#)

Accounting Standards

[Accounting Standards in Australia \(AAS Standards pre 2005\)](#). Australian accounting standards, which are legally binding under the Corporations Act, are equivalent to International Financial Reporting Standards (IFRSs).

Accounting Regulation Bodies

[AASB](#)

Accounting Reports

Certification of accounts concerns the following accounting reports: the Statement of Financial Performance & Position or Balance sheet, i.e. the the company's statement of accounts, and the Profit and Loss Statement of the financial year certified.

Publication Requirements

Reporting is carried out yearly.

Professional Accountancy Bodies

[CPA](#) , Certified Public Accountant professional association
[ICAA](#) , The Institute of Chartered Accountants in Australia - ICAA (the Institute) is the professional body representing Chartered Accountants in Australia.

WORKING CAPITAL TOOL



We have developed a Working Capital Tool which shows not only your own performance but that of your peers within your region and sector. It provides useful insight into a range of scenarios, which help identify weaker areas in your working capital cycle.



You'll be able to see how drivers such as debtor days or turnover impact on cash available to your business as well as your exposure to risk

Information from the tool can be used to help maximise your working capital potential and create competitor analysis reports.

